



**Liviu Mitroi**

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## • WORK EXPERIENCE

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01/07/2021 – CURRENT – Bucharest  
**ADVISOR** – FINANCIAL SUPERVISORY AUTHORITY

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ongoing supervision and market analysis of private pension funds ( assets under management 90 bio RON)

08/02/2021 – 01/07/2021 – Bucharest , Romania  
**CABINET DIRECTOR, STATE SECRETARY** – MINISTRY OF FINANCE

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state secretary cabinet coordinating the following divisions: Treasury and Public Debt, Legal, Public Accounting

01/03/2019 – 08/02/2021 – Bucharest, Romania  
**ADVISOR** – FINANCIAL SUPERVISORY AUTHORITY

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advisory support for vice president of the FSA on different topics on insurance, capital markets, private pensions sectors

01/01/2013 – 31/12/2018 – Bucharest , Romania  
**EXECUTIVE MANAGER** – BANCPOST, A MEMBER OF EUROBANK GREECE

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Coordinating the trading@sales,balance sheet management and capital markets activities  
Submitting ALCO proposals to manage the market and liquidity/funding risks of the bank  
ALCO Chairman  
member of the Executive Committee  
member of the Risk Committee  
Investment Committee member-Eurolife ERB General Insurance and Eurolife Life  
successfully managed the liquidity position of the bank during several Greek related crises

01/01/2009 – 31/12/2012 – Bucharest , Romania  
**DEPUTY EXECUTIVE MANAGER** – BANCPOST, A MEMBER OF EUROBANK GREECE

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Coordinating the trading&sales and balance sheet management activities  
Submitting ALCO proposals to manage the market and liquidity/funding risks of the bank

01/04/2007 – 31/12/2008 – Bucharest , Romania  
**HEAD OF TRADING , GLOBAL MARKETS** – BANCPOST, A MEMBER OF EUROBANK GREECE

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Coordinating the trading and balance sheet management activities  
Submitting ALCO proposals to manage the market and liquidity/funding risks of the bank

01/01/2006 – 01/04/2007 – Bucharest, Romania  
**HEAD OF TRADING & ALM, GLOBAL MARKETS** – CITIBANK ROMANIA

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Coordinating the trading and balance sheet management activities  
Submitting ALCO proposals to manage the market and liquidity/funding risks of the bank

01/10/2001 – 01/11/2006 – Bucharest, Romania  
**SENIOR DEALER** – CITIBANK ROMANIA

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interbank dealer(money marker, fx, fixed income, derivatives)  
manage the interest rate risk of the bank  
manage the fx risk of the bank  
manage the liquidity and the funding needs  
manage the investment portfolio

01/04/1999 – 01/10/2001 – B, Romania  
**HEAD OF UNIT** – BRD- GROUPE SOCIETE GENERALE, BUCHAREST (ROMANIA)

coordinating the bank-wide effort to implement a new business model following the acquisition by Societe Generale.  
Lead the implementation of the new core banking system (iBank) and assessed the capabilities of a new front office system (Kondor+)  
Lead the implementation of new lines of products such as consumer loans;  
Reorganized the functions, roles and working procedures at network level.

## • **EDUCATION AND TRAINING**

01/03/2013 – 25/12/2013

**DEVELOPING AS A LEADER DIPLOMA** – Harvard Business Publishing

01/06/2006 – 15/06/2006 – London , United Kingdom

**EXECUTIVE DEVELOPMENT PROGRAM** – Chicago University GSB

15/06/2002 – 15/06/2004 – Bucharest , Romania

**EMBA** – Conservatoire National des Arts et Metiers

15/09/2000 – 15/06/2001 – Bucharest , Romania

**MASTER IN SCIENCE** – Doctoral School of Finance and Banking, Bucharest (Romania)

15/09/1994 – 15/06/1998 – Bucharest, Romania

**ECONOMIC DIPLOMA** – Academy of Economic Studies

## • **LANGUAGE SKILLS**

**Mother tongue(s): ROMANIAN**

**Other language(s):**

	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken production	Spoken interaction	
<b>ENGLISH</b>	C1	B2	B2	B2	B2
<b>FRENCH</b>	B2	C1	B2	B2	B1

Levels: A1 and A2: Basic user; B1 and B2: Independent user; C1 and C2: Proficient user

## • **DIGITAL SKILLS**

Microsoft Powerpoint | Outlook | Google Drive | Google Docs | Skype | Social Media | LinkedIn |  
Organizational and planning skills | Team-work oriented | Power Point | Decision-making | Internet user |  
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